STEVE WILLOUGHBY SEMINARS

EDUCATIONAL, MOTIVATIONAL, & INSPIRATIONAL PROGRAMS FOR THE REAL ESTATE PROFESSIONAL

152 N Durbin, Ste 306, PO Box 1621, Casper Wyoming 82602 *307.234.8653*

UPCOMING CLASSES

Wyoming Brokerage Management

November 4 Kevin Beck, Instructor **Live Online**

Required Continuing Education

October 7 Steve Willoughby, Instructor **Live Online**

Valuation & Finance (am; 4hrs);
Title Insurance, Escrow and Closing (pm; 4hrs)

December 2 Kevin Beck, Instructor **Live Online**

Overview of Real Estate Law and Wyoming Law & Rules (8hrs)

December 9–11 Kevin Beck, Instructor **Casper**

December 9th: Agency & Contracts (8hrs)

December 10th: Fair Housing & Anti-Trust (am; 4hrs); Inspections and Disclosures (pm; 4hrs)

December 11th: Marketing, Advertising & Social Media Compliance (am; 4hrs);
Real Estate Risk Management & Technology (pm; 4hrs)

December 16–18 Steve Willoughby, Instructor **Live Online**

December 16th: Property Management (am; 4hrs); Title Insurance, Escrow and Closing (pm; 4hrs)

December 17th: Valuation & Finance (am; 4hrs); Marketing, Advertising & Social Media Compliance (pm; 4hrs)

December 18th: Agency & Contracts (8hrs)

Pre-License Education

September 14–17* Kevin Beck, Instructor **Live Online**

September 14: Wyoming Law

September 15–17: Sales/Broker Course 2

October 19–22* Kevin Beck, Instructor **Cheyenne**

October 19: Wyoming Law

October 20–22: Sales/Broker Course 2

Pre-License Education

November 9–19 November 9–13: Sales/Broker Course 1 November 16: Wyoming Law November 17–19: Sales/Broker Course 2	Steve Willoughby & Kevin Beck, Instructors	**Casper**

Abbreviated Pre-License courses:
Student completes Sales/Broker Course 1 online or home study and attends only 4 days in class