



STEVE WILLOUGHBY SEMINARS

EDUCATIONAL, MOTIVATIONAL, & INSPIRATIONAL PROGRAMS FOR THE REAL ESTATE PROFESSIONAL

152 N Durbin, Ste 306, PO Box 1621, Casper Wyoming 82602

307.234.8653

UPCOMING CLASSES

Wyoming Brokerage Management

November 4	Kevin Beck, Instructor	Live Online
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Required Continuing Education

October 7	Steve Willoughby, Instructor	Live Online
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Valuation & Finance (am; 4hrs);
Title Insurance, Escrow and Closing (pm; 4hrs)

December 2	Kevin Beck, Instructor	Live Online
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Overview of Real Estate Law and Wyoming Law & Rules (8hrs)

December 9-11		Casper
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December 9th: Agency & Contracts (8hrs)

December 10th: Fair Housing & Anti-Trust (am; 4hrs); Inspections and Disclosures (pm; 4hrs)

December 11th: Marketing, Advertising & Social Media Compliance (am; 4hrs);

Real Estate Risk Management & Technology (pm; 4hrs)

December 16-18		Live Online
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December 16th: Property Management (am; 4hrs); Title Insurance, Escrow and Closing (pm; 4hrs)

December 17th: Valuation & Finance (am; 4hrs); Marketing, Advertising & Social Media Compliance (pm; 4hrs)

December 18th: Agency & Contracts (8hrs)

Pre-License Education

September 14-17*	Kevin Beck, Instructor	Live Online
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September 14: Wyoming Law

September 15-17: Sales/Broker Course 2

October 19-22*	Kevin Beck, Instructor	Cheyenne
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October 19: Wyoming Law

October 20-22: Sales/Broker Course 2

Pre-License Education

November 9–19

Steve Willoughby & Kevin Beck, Instructors

Casper

November 9–13: Sales/Broker Course 1

November 16: Wyoming Law

November 17–19: Sales/Broker Course 2

**Abbreviated Pre-License courses:*

Student completes Sales/Broker Course 1 online or home study and attends only 4 days in class