



# STEVE WILLOUGHBY SEMINARS

EDUCATIONAL, MOTIVATIONAL, & INSPIRATIONAL PROGRAMS FOR THE REAL ESTATE PROFESSIONAL

152 N Durbin, Ste 306, PO Box 1621, Casper Wyoming 82602

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## UPCOMING CLASSES

### Wyoming Brokerage Management

<b>May 6</b>	Steve Willoughby, Instructor	<b>Live Online</b>
<b>November 4</b>	Kevin Beck, Instructor	<b>Live Online</b>

### Required Continuing Education

<b>June 3</b> Overview of Real Estate Law and Wyoming Law & Rules (8hrs)	Steve Willoughby, Instructor	<b>Live Online</b>
<b>July 1</b> Fair Housing and Anti-Trust (am; 4hrs); Inspections and Disclosure (pm; 4hrs)	Kevin Beck, Instructor	<b>Live Online</b>
<b>August 5</b> Agency and Contracts (8hrs)	Kevin Beck, Instructor	<b>Live Online</b>
<b>September 2</b> Marketing, Advertising & Social Media Compliance (am; 4hrs); Real Estate Risk Management and Technology (pm; 4hrs)	Steve Willoughby, Instructor	<b>Live Online</b>
<b>October 7</b> Valuation & Finance (am; 4hrs); Title Insurance, Escrow and Closing (pm; 4hrs)	Steve Willoughby, Instructor	<b>Live Online</b>
<b>December 2</b> Overview of Real Estate Law and Wyoming Law & Rules (8hrs)	Kevin Beck, Instructor	<b>Live Online</b>
<b>December 9-11</b> Details to be announced later		<b>Casper</b>
<b>December 16-18</b> Details to be announced later		<b>Live Online</b>

## Pre-License Education

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<b>June 8-11*</b> June 8: Wyoming Law June 9-11: Sales/Broker Course 2		<b>Cheyenne</b>
<b>July 13-16*</b> July 13: Wyoming Law July 14-16: Sales/Broker Course 2		<b>Live Online</b>
<b>August 10-20</b> August 10-14: Sales/Broker Course 1 August 17: Wyoming Law August 18-20: Sales/Broker Course 2	Steve Willoughby & Kevin Beck, Instructors	<b>Casper</b>
<b>September 14-17*</b> September 14: Wyoming Law September 15-17: Sales/Broker Course 2	Kevin Beck, Instructor	<b>Live Online</b>
<b>October 19-22*</b> October 19: Wyoming Law October 20-22: Sales/Broker Course 2	Kevin Beck, Instructor	<b>Cheyenne</b>
<b>November 9-19</b> November 9-13: Sales/Broker Course 1 November 16: Wyoming Law November 17-19: Sales/Broker Course 2	Steve Willoughby & Kevin Beck, Instructors	<b>Casper</b>

*\*Abbreviated Pre-License courses:*

*Student completes Sales/Broker Course 1 online or home study and attends only 4 days in class*