



STEVE WILLOUGHBY SEMINARS

EDUCATIONAL, MOTIVATIONAL, & INSPIRATIONAL PROGRAMS FOR THE REAL ESTATE PROFESSIONAL

152 N Durbin, Ste 306, PO Box 1621, Casper Wyoming 82602

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UPCOMING CLASSES

Wyoming Brokerage Management

February 18	Steve Willoughby, Instructor	Laramie
May 6	Steve Willoughby, Instructor	Live Online
November 4	Kevin Beck, Instructor	Live Online

Required Continuing Education

February 4 Agency and Contracts (8hrs)	Kevin Beck, Instructor	Live Online
February 19 Risk Management and Technology (am; 4hrs); Title Insurance, Escrow and Closing (pm; 4hrs)	Steve Willoughby, Instructor	Laramie
February 24–26 February 24: Overview of Real Estate Law and Wyoming Law & Rules (8hrs) February 25: Inspections and Disclosures (am; 4hrs); Valuation & Finance (pm; 4hrs) February 26: Agency & Contracts (8hrs)	Kevin Beck, Instructor	Gillette
March 4 Marketing, Advertising & Social Media Compliance (am; 4hrs); Real Estate Risk Management and Technology (pm; 4hrs)	Steve Willoughby, Instructor	Live Online
April 1 Valuation & Finance (am; 4hrs); Title Insurance, Escrow and Closing (pm; 4hrs);	Kevin Beck, Instructor	Live Online
June 3 Overview of Real Estate Law and Wyoming Law & Rules (8hrs)	Steve Willoughby, Instructor	Live Online
July 1 Fair Housing and Anti-Trust (am; 4hrs); Inspections and Disclosure (pm; 4hrs)	Kevin Beck, Instructor	Live Online
August 5 Agency and Contracts (8hrs)	Kevin Beck, Instructor	Live Online

Required Continuing Education

September 2 Marketing, Advertising & Social Media Compliance (am; 4hrs); Real Estate Risk Management and Technology (pm; 4hrs)	Steve Willoughby, Instructor	Live Online
October 7 Valuation & Finance (am; 4hrs); Title Insurance, Escrow and Closing (pm; 4hrs)	Steve Willoughby, Instructor	Live Online
December 2 Overview of Real Estate Law and Wyoming Law & Rules (8hrs)	Kevin Beck, Instructor	Live Online

Pre-License Education

February 23–26* February 23: Wyoming Law February 24–26: Sales/Broker Course 2		Cheyenne
March 9–19 March 9–13: Sales/Broker Course 1 March 16: Wyoming Law March 17–19: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	Casper
April 13–16* April 13: Wyoming Law April 14–16: Sales/Broker Course 2		Live Online
May 11–15 Course 1 offering only May 11–15: Sales/Broker Course 1	Steve Willoughby, Instructor	Cheyenne
June 8–11* June 8: Wyoming Law June 9–11: Sales/Broker Course 2		Cheyenne
July 13–16* July 13: Wyoming Law July 14–16: Sales/Broker Course 2		Live Online

**Abbreviated Pre-License courses:*

Student completes Sales/Broker Course 1 online or home study and attends only 4 days in class