



# STEVE WILLOUGHBY SEMINARS

EDUCATIONAL, MOTIVATIONAL, & INSPIRATIONAL PROGRAMS FOR THE REAL ESTATE PROFESSIONAL

152 N Durbin, Ste 306, PO Box 1621, Casper Wyoming 82602

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## UPCOMING CLASSES

### Wyoming Brokerage Management

<b>May 6</b>	Steve Willoughby, Instructor	<b>Live Online</b>
<b>November 4</b>	Kevin Beck, Instructor	<b>Live Online</b>

### Required Continuing Education

<b>February 4</b>	Kevin Beck, Instructor	<b>Live Online</b>
Agency and Contracts (8hrs)		
<b>March 4</b>	Steve Willoughby, Instructor	<b>Live Online</b>
Marketing, Advertising & Social Media Compliance (am; 4hrs); Real Estate Risk Management and Technology (pm; 4hrs)		
<b>April 1</b>	Kevin Beck, Instructor	<b>Live Online</b>
Valuation & Finance (am; 4hrs); Title Insurance, Escrow and Closing (pm; 4hrs);		
<b>June 3</b>	Steve Willoughby, Instructor	<b>Live Online</b>
Overview of Real Estate Law and Wyoming Law & Rules (8hrs)		
<b>July 1</b>	Kevin Beck, Instructor	<b>Live Online</b>
Fair Housing and Anti-Trust (am; 4hrs); Inspections and Disclosure (pm; 4hrs)		
<b>August 5</b>	Kevin Beck, Instructor	<b>Live Online</b>
Agency and Contracts (8hrs)		
<b>September 2</b>	Steve Willoughby, Instructor	<b>Live Online</b>
Marketing, Advertising & Social Media Compliance (am; 4hrs); Real Estate Risk Management and Technology (pm; 4hrs)		
<b>October 7</b>	Steve Willoughby, Instructor	<b>Live Online</b>
Valuation & Finance (am; 4hrs); Title Insurance, Escrow and Closing (pm; 4hrs);		
<b>December 2</b>	Kevin Beck, Instructor	<b>Live Online</b>
Overview of Real Estate Law and Wyoming Law & Rules (8hrs)		

## Pre-License Education

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<b>February 23-26*</b>		<b>Cheyenne</b>
February 23: Wyoming Law		
February 24-26: Sales/Broker Course 2		
<b>March 9-19</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>
March 9-13: Sales/Broker Course 1		
March 16: Wyoming Law		
March 17-19: Sales/Broker Course 2		
<b>April 13-16*</b>		<b>Live Online</b>
April 13: Wyoming Law		
April 14-16: Sales/Broker Course 2		
<b>May 11-15</b>	Steve Willoughby, Instructor	<b>Cheyenne</b>
Course 1 offering only		
May 11-15: Sales/Broker Course 1		
<b>June 8-11*</b>		<b>Cheyenne</b>
June 8: Wyoming Law		
June 9-11: Sales/Broker Course 2		
<b>July 13-16*</b>		<b>Live Online</b>
July 13: Wyoming Law		
July 14-16: Sales/Broker Course 2		

*\*Abbreviated Pre-License courses:*

*Student completes Sales/Broker Course 1 online or home study and attends only 4 days in class*