



STEVE WILLOUGHBY SEMINARS

EDUCATIONAL, MOTIVATIONAL, & INSPIRATIONAL PROGRAMS FOR THE REAL ESTATE PROFESSIONAL

152 N Durbin, Ste 306, PO Box 1621, Casper Wyoming 82602

307.234.8653

UPCOMING CLASSES

Wyoming Brokerage Management

December 18	Steve Willoughby, Instructor	Live Online
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Required Continuing Education

December 2-4	Kevin Beck, Instructor	Sheridan
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December 2: Overview of Real Estate Law & Wyoming Law and Rules (8hrs)

December 3: Agency and Contracts (8hrs)

December 4: Real Estate Risk Management & Technology (am; 4hrs);
Marketing, Advertising & Social Media Compliance (pm; 4hrs);

December 9-11	Kevin Beck, Instructor	Casper
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December 9: Agency and Contracts (8hrs)

December 10: Fair Housing & Anti-Trust (am; 4hrs); Inspections and Disclosure (pm; 4hrs)

December 11: Marketing, Advertising & Social Media Compliance (am; 4hrs);
Real Estate Risk Management & Technology (pm; 4hrs)

December 16-17	Steve Willoughby, Instructor	Live Online
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December 16: Property Management (am; 4hrs); Title Insurance, Escrow and Closing (pm; 4hrs)

December 17: Agency and Contracts (8hrs)

January 7		Live Online
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Agency and Contracts (8hrs)

February 4		Live Online
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Fair Housing (am; 4hrs);

Inspections and Disclosure (pm; 4hrs)

March 4		Live Online
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Marketing, Advertising & Social Media Compliance (am; 4hrs);

Property Management (pm; 4hrs)

April 1		Live Online
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Overview of Real Estate Law & Wyoming Law and Rules (8hrs)

May 6		Live Online
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Title Insurance, Escrow and Closing (am; 4hrs);

Valuation & Finance (pm; 4hrs)

Pre-License Education

January 5–13 January 5–9: Sales/Broker Course 1 January 10: Wyoming Law January 11–13: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors (Saturday & Sunday are included in class dates)	Live Online
February 23–26* February 23: Wyoming Law February 24–26: Sales/Broker Course 2		Cheyenne
March 9–19 March 9–13: Sales/Broker Course 1 March 16: Wyoming Law March 17–19: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	Casper
April 13–16* April 13: Wyoming Law April 14–16: Sales/Broker Course 2		Live Online
May 11–15 Course 1 offering only May 11–15: Sales/Broker Course 1	Steve Willoughby, Instructor	Cheyenne

**Abbreviated Pre-License courses:*

Student completes Sales/Broker Course 1 online or home study and attends only 4 days in class