



STEVE WILLOUGHBY SEMINARS

EDUCATIONAL, MOTIVATIONAL, & INSPIRATIONAL PROGRAMS FOR THE REAL ESTATE PROFESSIONAL

152 N Durbin, Ste 306, PO Box 1621, Casper Wyoming 82602

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UPCOMING CLASSES

Wyoming Brokerage Management

November 20	Steve Willoughby, Instructor	Cheyenne
December 18	Steve Willoughby, Instructor	Live Online

Required Continuing Education

October 28-30	Kevin Beck, Instructor	Riverton
October 28: Marketing, Advertising & Social Media Compliance (am; 4hrs); 1pm-5pm: Valuation and Finance (pm; 4hrs)		
October 29: Real Estate Risk Management & Technology (am; 4hrs); Inspections and Disclosure (pm; 4hrs)		
October 30: Agency and Contracts (8hrs)		
November 5	Steve Willoughby, Instructor	Live Online
Overview of Real Estate Law & Wyoming Law and Rules (8hrs)		
November 18-19	Steve Willoughby, Instructor	Cheyenne
November 18: Property Management (am; 4hrs); Real Estate Risk Management & Technology (pm; 4hrs)		
November 19: Title Insurance, Escrow and Closing (am; 4hrs); Valuation and Finance (pm; 4hrs)		
December 9-11	Kevin Beck, Instructor	Casper
December 9: Agency and Contracts (8hrs)		
December 10: Fair Housing & Anti-Trust (am; 4hrs); Inspections and Disclosure (pm; 4hrs)		
December 11: Marketing, Advertising & Social Media Compliance (am; 4hrs);		
December 16-17	Steve Willoughby, Instructor	Live Online
December 16: Property Management (am; 4hrs); Title Insurance, Escrow and Closing (pm; 4hrs)		
December 17: Agency and Contracts (8hrs)		

Pre-License Education

September 22-25*	Steve Willoughby and Kevin Beck, Instructors	Casper
September 22: Wyoming Law		
September 23-25: Sales/Broker Course 2		

October 20–23*

Steve Willoughby and Kevin Beck, Instructors

Live Online

October 20: Wyoming Law

October 21–23: Sales/Broker Course 2

November 3–12

Steve Willoughby and Kevin Beck, Instructors

Casper

November 3–7: Sales/Broker Course 1

November 8: Wyoming Law

November 10–12: Sales/Broker Course 2

Abbreviated Pre-License courses:Student completes Sales/Broker Course 1 online or home study and attends only 4 days in class*