



STEVE WILLOUGHBY SEMINARS

EDUCATIONAL, MOTIVATIONAL, & INSPIRATIONAL PROGRAMS FOR THE REAL ESTATE PROFESSIONAL

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UPCOMING CLASSES

Wyoming Brokerage Management

November 20	Steve Willoughby, Instructor	Cheyenne
December 18	Steve Willoughby, Instructor	Live Online

Required Continuing Education

September 30–October 2 September 30: Overview of Real Estate Law & Wyoming Law and Rules (8hrs) October 1: Agency and Contracts (8hrs) October 2: Inspections and Disclosure (am; 4hrs) Valuation and Finance (pm; 4hrs)	Kevin Beck, Instructor	Rock Springs
October 1 Inspections and Disclosure (am; 4hrs); Marketing, Advertising & Social Media Compliance (pm; 4hrs)	Steve Willoughby, Instructor	Live Online
October 28–30 October 28: Marketing, Advertising & Social Media Compliance (am; 4hrs); 1pm-5pm: Valuation and Finance (pm; 4hrs) October 29: Real Estate Risk Management & Technology (am; 4hrs); Inspections and Disclosure (pm; 4hrs) October 30: Agency and Contracts (8hrs)	Kevin Beck, Instructor	Riverton
November 5 Overview of Real Estate Law & Wyoming Law and Rules (8hrs)	Steve Willoughby, Instructor	Live Online
November 18–19 November 18: Property Management (am; 4hrs); Real Estate Risk Management & Technology (pm; 4hrs) November 19: Title Insurance, Escrow and Closing (am; 4hrs); Valuation and Finance (pm; 4hrs)	Steve Willoughby, Instructor	Cheyenne
December 9–11 December 9: Agency and Contracts (8hrs) December 10: Fair Housing & Anti-Trust (am; 4hrs); Inspections and Disclosure (pm; 4hrs) December 11: Marketing, Advertising & Social Media Compliance (am; 4hrs); Real Estate Risk Management & Technology (pm; 4hrs)	Kevin Beck, Instructor	Casper
December 16–17 December 16: Property Management (am; 4hrs); Title Insurance, Escrow and Closing (pm; 4hrs) December 17: Agency and Contracts (8hrs)	Steve Willoughby, Instructor	Live Online

Pre-License Education

September 22–25* September 22: Wyoming Law September 23–25: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	Casper
October 20–23* October 20: Wyoming Law October 21–23: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	Live Online
November 3–12 November 3–7: Sales/Broker Course 1 November 8: Wyoming Law November 10–12: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	Casper

**Abbreviated Pre-License courses:*

Student completes Sales/Broker Course 1 online or home study and attends only 4 days in class