



STEVE WILLOUGHBY SEMINARS

EDUCATIONAL, MOTIVATIONAL, & INSPIRATIONAL PROGRAMS FOR THE REAL ESTATE PROFESSIONAL

152 N Durbin, Ste 306, PO Box 1621, Casper Wyoming 82602

307.234.8653

UPCOMING CLASSES

Wyoming Brokerage Management

November 20	Steve Willoughby, Instructor	Cheyenne
September 11		Gillette
December 18	Steve Willoughby, Instructor	Live Online

Required Continuing Education

September 3 Agency and Contracts (8hrs)	Steve Willoughby, Instructor	Live Online
September 30–October 2 September 30: Overview of Real Estate Law & Wyoming Law and Rules (8hrs) October 1: Agency and Contracts (8hrs) October 2: Inspections and Disclosure (am; 4hrs) Valuation and Finance (pm; 4hrs)	Kevin Beck, Instructor	Rock Springs
October 1 Inspections and Disclosure (am; 4hrs); Marketing, Advertising & Social Media Compliance (pm; 4hrs)	Steve Willoughby, Instructor	Live Online
November 5 Overview of Real Estate Law & Wyoming Law and Rules (8hrs)	Steve Willoughby, Instructor	Live Online
November 18–19 November 18: Property Management (am; 4hrs); Real Estate Risk Management & Technology (pm; 4hrs) November 19: Title Insurance, Escrow and Closing (am; 4hrs); Valuation and Finance (pm; 4hrs)	Steve Willoughby, Instructor	Cheyenne
December 9–11 December 9: Agency and Contracts (8hrs) December 10: Fair Housing & Anti-Trust (am; 4hrs); Inspections and Disclosure (pm; 4hrs) December 11: Marketing, Advertising & Social Media Compliance (am; 4hrs); Real Estate Risk Management & Technology (pm; 4hrs)	Kevin Beck, Instructor	Casper
December 16–17 December 16: Property Management (am; 4hrs); Title Insurance, Escrow and Closing (pm; 4hrs) December 17: Agency and Contracts (8hrs)	Steve Willoughby, Instructor	Live Online

Pre-License Education

August 18–27 August 18–22: Sales/Broker Course 1 August 23: Wyoming Law August 25–27: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	Cheyenne
September 22–25* September 22: Wyoming Law September 23–25: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	Casper
October 20–23* October 20: Wyoming Law October 21–23: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	Live Online
November 3–12 November 3–7: Sales/Broker Course 1 November 8: Wyoming Law November 10–12: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	Casper

**Abbreviated Pre-License courses:*

Student completes Sales/Broker Course 1 online or home study and attends only 4 days in class