



# STEVE WILLOUGHBY SEMINARS

EDUCATIONAL, MOTIVATIONAL, & INSPIRATIONAL PROGRAMS FOR THE REAL ESTATE PROFESSIONAL

152 N Durbin, Ste 306, PO Box 1621, Casper Wyoming 82602

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## UPCOMING CLASSES

### Wyoming Brokerage Management

<b>August 6</b>	Kevin Beck, Instructor	<b>Live Online</b>
<b>November 20</b>	Steve Willoughby, Instructor	<b>Cheyenne</b>
<b>September 11</b>		<b>Gillette</b>
<b>December 18</b>	Steve Willoughby, Instructor	<b>Live Online</b>

### Required Continuing Education

<b>July 2</b> Title Insurance, Escrow and Closing (am; 4hrs); Valuation and Finance (pm; 4hrs)	Steve Willoughby, Instructor	<b>Live Online</b>
<b>September 3</b> Agency and Contracts (8hrs)	Steve Willoughby, Instructor	<b>Live Online</b>
<b>October 1</b> Inspections and Disclosure (am; 4hrs); Marketing, Advertising & Social Media Compliance (pm; 4hrs)	Steve Willoughby, Instructor	<b>Live Online</b>
<b>November 5</b> Overview of Real Estate Law & Wyoming Law and Rules (8hrs)	Steve Willoughby, Instructor	<b>Live Online</b>
<b>November 18-19</b> November 18: Property Management (am; 4hrs); Real Estate Risk Management & Technology (pm; 4hrs) November 19: Title Insurance, Escrow and Closing (am; 4hrs); Valuation and Finance (pm; 4hrs)	Steve Willoughby, Instructor	<b>Cheyenne</b>
<b>December 9-11</b> December 9: Agency and Contracts (8hrs) December 10: Fair Housing & Anti-Trust (am; 4hrs); Inspections and Disclosure (pm; 4hrs) December 11: Marketing, Advertising & Social Media Compliance (am; 4hrs); Real Estate Risk Management & Technology (pm; 4hrs)	Kevin Beck, Instructor	<b>Casper</b>
<b>December 16-17</b> December 16: Property Management (am; 4hrs); Title Insurance, Escrow and Closing (pm; 4hrs) December 17: Agency and Contracts (8hrs)	Steve Willoughby, Instructor	<b>Live Online</b>

## Pre-License Education

<b>July 14–17*</b> July 14: Wyoming Law July 15–17: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>
<b>August 18–27</b> August 18–22: Sales/Broker Course 1 August 23: Wyoming Law August 25–27: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Cheyenne</b>
<b>September 22–25*</b> September 22: Wyoming Law September 23–25: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>
<b>October 20–23*</b> October 20: Wyoming Law October 21–23: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Live Online</b>
<b>November 3–12</b> November 3–7: Sales/Broker Course 1 November 8: Wyoming Law November 10–12: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>

*\*Abbreviated Pre-License courses:*

*Student completes Sales/Broker Course 1 online or home study and attends only 4 days in class*