



STEVE WILLOUGHBY SEMINARS

EDUCATIONAL, MOTIVATIONAL, & INSPIRATIONAL PROGRAMS FOR THE REAL ESTATE PROFESSIONAL

152 N Durbin, Ste 306, PO Box 1621, Casper Wyoming 82602

307.234.8653

UPCOMING CLASSES

Wyoming Brokerage Management

August 6	Kevin Beck, Instructor	Live Online
November 20	Steve Willoughby, Instructor	Cheyenne
December 18	Steve Willoughby, Instructor	Live Online

Required Continuing Education

May 14 Overview of Real Estate Law & Wyoming Law and Rules (8hrs)	Kevin Beck, Instructor	Live Online
May 29 <i>Classes are free to members of Teton Board of REALTORS®</i> Title Insurance, Escrow and Closing (am; 4hrs); Real Estate Risk Management & Technology (pm; 4hrs)	Kevin Beck, Instructor	Live Online
June 4 Property Management (am; 4hrs); Real Estate Risk Management & Technology (pm; 4hrs);	Kevin Beck, Instructor	Live Online
June 12 <i>Classes are free to members of Teton Board of REALTORS®</i> Overview of Real Estate Law & Wyoming Law and Rules (8hrs)	Steve Willoughby, Instructor	Live Online
July 2 Title Insurance, Escrow and Closing (am; 4hrs); Valuation and Finance (pm; 4hrs)	Steve Willoughby, Instructor	Live Online
September 3 Agency and Contracts (8hrs)	Steve Willoughby, Instructor	Live Online
October 1 Inspections and Disclosure (am; 4hrs); Marketing, Advertising & Social Media Compliance (pm; 4hrs)	Steve Willoughby, Instructor	Live Online
November 5 Overview of Real Estate Law & Wyoming Law and Rules (8hrs)	Steve Willoughby, Instructor	Live Online
November 18-19 November 18: Property Management (am; 4hrs); Real Estate Risk Management & Technology (pm; 4hrs) November 19: Title Insurance, Escrow and Closing (am; 4hrs); Valuation and Finance (pm; 4hrs)	Steve Willoughby, Instructor	Cheyenne
December 9-11 December 9: Agency and Contracts (8hrs) December 10: Fair Housing & Anti-Trust (am; 4hrs); Inspections and Disclosure (pm; 4hrs) December 11: Marketing, Advertising & Social Media Compliance (am; 4hrs); Real Estate Risk Management & Technology	Kevin Beck, Instructor	Casper
December 16-17 December 16: Property Management (am; 4hrs); Title Insurance, Escrow and Closing (pm; 4hrs) December 17: Agency and Contracts (8hrs)	Steve Willoughby, Instructor	Live Online

Pre-License Education

May 19: Wyoming Law

May 20–22: Sales/Broker Course 2

July 14–17*

Steve Willoughby and Kevin Beck, Instructors

Casper

July 14: Wyoming Law

July 15–17: Sales/Broker Course 2

August 18–27

Steve Willoughby and Kevin Beck, Instructors

Cheyenne

August 18–22: Sales/Broker Course 1

August 23: Wyoming Law

August 25–27: Sales/Broker Course 2

September 22–25*

Steve Willoughby and Kevin Beck, Instructors

Casper

September 22: Wyoming Law

September 23–25: Sales/Broker Course 2

October 20–23*

Steve Willoughby and Kevin Beck, Instructors

Live Online

October 20: Wyoming Law

October 21–23: Sales/Broker Course 2

November 10–19

Steve Willoughby and Kevin Beck, Instructors

Casper

November 10–14: Sales/Broker Course 1

November 15: Wyoming Law

November 17–19: Sales/Broker Course 2

**Abbreviated Pre-License courses:*

Student completes Sales/Broker Course 1 online or home study and attends only 4 days in class