



STEVE WILLOUGHBY SEMINARS

EDUCATIONAL, MOTIVATIONAL, & INSPIRATIONAL PROGRAMS FOR THE REAL ESTATE PROFESSIONAL

152 N Durbin, Ste 306, PO Box 1621, Casper Wyoming 82602

307.234.8653

UPCOMING CLASSES

Wyoming Brokerage Management

| | | |
|--------------------|------------------------------|--------------------|
| March 5 | Kevin Beck, Instructor | Live Online |
| August 6 | Kevin Beck, Instructor | Live Online |
| November 20 | Steve Willoughby, Instructor | Cheyenne |
| December 18 | Steve Willoughby, Instructor | Live Online |

Required Continuing Education

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| February 5 Agency & Contracts (8hrs) | Kevin Beck, Instructor | Live Online |
| February 18-20 <i>Classes are free to members of Northeast Wyoming REALTOR® Alliance</i> February 18: Inspections and Disclosure (am; 4hrs); Title Insurance, Escrow and Closing (pm; 4hrs) February 19: Valuation and Finance (am; 4hrs); Marketing, Advertising & Social Media Compliance (pm; 4hrs) February 20: Agency and Contracts (8hrs) | Kevin Beck, Instructor | Gillette |
| April 2 Inspections and Disclosure (am; 4hrs); Marketing, Advertising & Social Media Compliance (pm; 4hrs) | Steve Willoughby, Instructor | Live Online |
| May 14 Overview of Real Estate Law & Wyoming Law and Rules (8hrs) | Kevin Beck, Instructor | Live Online |
| May 29 <i>Classes are free to members of Teton Board of REALTORS®</i> Title Insurance, Escrow and Closing (am; 4hrs); Real Estate Risk Management & Technology (pm; 4hrs) | Kevin Beck, Instructor | Live Online |
| June 4 Property Management (am; 4hrs); Real Estate Risk Management & Technology (pm; 4hrs); | Kevin Beck, Instructor | Live Online |
| June 12 <i>Classes are free to members of Teton Board of REALTORS®</i> Overview of Real Estate Law & Wyoming Law and Rules (8hrs) | Steve Willoughby, Instructor | Live Online |
| July 2 Title Insurance, Escrow and Closing (am; 4hrs); Valuation and Finance (pm; 4hrs) | Steve Willoughby, Instructor | Live Online |
| September 3 Agency and Contracts (8hrs) | Steve Willoughby, Instructor | Live Online |

Required Continuing Education

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|---|------------------------------|--------------------|
| October 1 Inspections and Disclosure (am; 4hrs); Marketing, Advertising & Social Media Compliance (pm; 4hrs) | Steve Willoughby, Instructor | Live Online |
| November 5 Overview of Real Estate Law & Wyoming Law and Rules (8hrs) | Steve Willoughby, Instructor | Live Online |
| November 18-19 November 18: Property Management (am; 4hrs); Real Estate Risk Management & Technology (pm; 4hrs) November 19: Title Insurance, Escrow and Closing (am; 4hrs); Valuation and Finance (pm; 4hrs) | Steve Willoughby, Instructor | Cheyenne |
| December 9-11 December 9: Agency and Contracts (8hrs) December 10: Fair Housing & Anti-Trust (am; 4hrs); Inspections and Disclosure (pm; 4hrs) December 11: Marketing, Advertising & Social Media Compliance (am; 4hrs); Real Estate Risk Management & Technology | Kevin Beck, Instructor | Casper |
| December 16-17 December 16: Property Management (am; 4hrs); Title Insurance, Escrow and Closing (pm; 4hrs) December 17: Agency and Contracts (8hrs) | Steve Willoughby, Instructor | Live Online |

Pre-License Education

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|---|--|--------------------|
| January 18-22 January 18: Wyoming Law January 20-22: Sales/Broker Course 2 | Steve Willoughby and Kevin Beck, Instructors | Live Online |
| March 10-19 March 10-14: Sales/Broker Course 1 March 15: Wyoming Law March 17-19: Sales/Broker Course 2 | Steve Willoughby and Kevin Beck, Instructors | Casper |
| April 15-19* April 15: Wyoming Law April 16-19: Sales/Broker Course 2 | Steve Willoughby and Kevin Beck, Instructors | Live Online |
| May 19-22* May 19: Wyoming Law May 20-22: Sales/Broker Course 2 | Steve Willoughby and Kevin Beck, Instructors | Casper |
| July 14-17* July 14: Wyoming Law July 15-17: Sales/Broker Course 2 | Steve Willoughby and Kevin Beck, Instructors | Casper |
| August 18-27 August 18-22: Sales/Broker Course 1 August 23: Wyoming Law August 25-27: Sales/Broker Course 2 | Steve Willoughby and Kevin Beck, Instructors | Cheyenne |
| September 22-25* September 22: Wyoming Law September 23-25: Sales/Broker Course 2 | Steve Willoughby and Kevin Beck, Instructors | Casper |

Pre-License Education

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|---|--|--------------------|
| October 20-23* October 20: Wyoming Law October 21-23: Sales/Broker Course 2 | Steve Willoughby and Kevin Beck, Instructors | Live Online |
| November 10-19 November 10-14: Sales/Broker Course 1 November 15: Wyoming Law November 17-19: Sales/Broker Course 2 | Steve Willoughby and Kevin Beck, Instructors | Casper |

**Abbreviated Pre-License courses:*

Student completes Sales/Broker Course 1 online or home study and attends only 4 days in class