



# STEVE WILLOUGHBY SEMINARS

EDUCATIONAL, MOTIVATIONAL, & INSPIRATIONAL PROGRAMS FOR THE REAL ESTATE PROFESSIONAL

152 N Durbin, Ste 306, PO Box 1621, Casper Wyoming 82602

307.234.8653

## UPCOMING CLASSES

### Wyoming Brokerage Management

**December 11** Steve Willoughby and Kevin Beck, Instructors **Casper**

### Required Continuing Education

**November 6-8** Steve Willoughby and Kevin Beck, Instructors **Cheyenne**

November 6: Title Insurance, Escrow & Closing (am); Fair Housing & Anti-Trust (pm)

November 7: Overview of Real Estate Law and Wyoming Law & Rules (8hrs)

November 8: Valuation & Finance (am); Real Estate Risk Management & Technology (pm)

**December 3-5** Steve Willoughby and Kevin Beck, Instructors **Casper**

December 3: Inspections & Disclosures (am); Real Estate Risk Management & Technology (pm)

December 4: Overview of Real Estate Law and Wyoming Law & Rules (8hrs)

December 5th: Title Insurance, Escrow & Closing (am); Fair Housing & Anti-Trust (pm)

**Live Online**

**December 16-18** Steve Willoughby and Kevin Beck, Instructors

December 16: Agency & Contracts (8hrs)

December 17: Title Insurance, Escrow and Closing (am); Real Estate Risk Management & Technology (pm)

December 18: Inspections and Disclosures (am); Valuation & Finance (pm)

### Pre-License Education

**November 11-20** Steve Willoughby and Kevin Beck, Instructors **Cheyenne**

November 11-15: Sales/Broker Course 1

November 16: Wyoming Law

November 18-20: Sales/Broker Course 2

**January 13-22** Steve Willoughby and Kevin Beck, Instructors **Casper**

January 13-17: Sales/Broker Course 1

January 18: Wyoming Law

January 20-22: Sales/Broker Course 2

*\*Abbreviated Pre-License courses:*

*Student completes Sales/Broker Course 1 online or home study and attends only 4 days in class*

## Pre-License Education

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<b>March 10-19</b> March 10-14: Sales/Broker Course 1 March 15: Wyoming Law March 17-19: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>
<b>April 15-19*</b> April 15: Wyoming Law April 16-19: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Live Online</b>
<b>May 19-22*</b> May 19: Wyoming Law May 20-22: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>
<b>July 14-17*</b> July 14: Wyoming Law July 15-17: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>
<b>August 18-27</b> August 18-22: Sales/Broker Course 1 August 23: Wyoming Law August 25-27: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Cheyenne</b>
<b>September 22-25*</b> September 22: Wyoming Law September 23-25: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>
<b>October 20-23*</b> October 20: Wyoming Law October 21-23: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Live Online</b>
<b>November 10-19</b> November 10-14: Sales/Broker Course 1 November 15: Wyoming Law November 17-19: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>

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*Student completes Sales/Broker Course 1 online or home study and attends only 4 days in class*