



# STEVE WILLOUGHBY SEMINARS

EDUCATIONAL, MOTIVATIONAL, & INSPIRATIONAL PROGRAMS FOR THE REAL ESTATE PROFESSIONAL

152 N Durbin, Ste 306, PO Box 1621, Casper Wyoming 82602

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## UPCOMING CLASSES

### Wyoming Brokerage Management

<b>September 26</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Live Online</b>
<b>December 11</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>

### Required Continuing Education

<b>September 24-25</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Live Online</b>
September 24th: Real Estate Risk Management & Technology (am); Title Insurance, Escrow & Closing (pm)		
September 25th: Fair Housing & Anti-Trust (am); Valuation & Finance (pm)		

<b>October 9-10</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>
October 9: Still Talking—best practices in today's market (3 hour elective education) (am); Valuation & Finance (pm)		
October 10: Agency & Contracts		

<b>November 6-8</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Cheyenne</b>
November 6: Title Insurance, Escrow & Closing (am); Fair Housing & Anti-Trust (pm)		
November 7: Overview of Real Estate Law and Wyoming Law & Rules (8hrs)		
November 8: Valuation & Finance (am); Real Estate Risk Management & Technology (pm)		

<b>December 3-5</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>
December 3: Inspections & Disclosures (am); Real Estate Risk Management & Technology (pm)		
December 4: Overview of Real Estate Law and Wyoming Law & Rules (8hrs)		
December 5th: Title Insurance, Escrow & Closing (am); Fair Housing & Anti-Trust (pm)		

<b>December 16-18</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Live Online</b>
December 16: Agency & Contracts (8hrs)		
December 17: Title Insurance, Escrow and Closing (am); Real Estate Risk Management & Technology (pm)		
December 18: Inspections and Disclosures (am); Valuation & Finance (pm)		

### Pre-License Education

<b>September 16-19*</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Cheyenne</b>
September 16: Wyoming Law		
September 17-19: Sales/Broker Course 2		

<b>October 14-17*</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Live Online</b>
October 14: Wyoming Law		
October 15-17: Sales/Broker Course 2		

## Pre-License Education

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### **November 11–20**

November 11–15: Sales/Broker Course 1

November 16: Wyoming Law

November 18–20: Sales/Broker Course 2

Steve Willoughby and Kevin Beck, Instructors

**Cheyenne**

### *\*Abbreviated Pre-License courses:*

*Student completes Sales/Broker Course 1 online or home study and attends only 4 days in class*