



# STEVE WILLOUGHBY SEMINARS

EDUCATIONAL, MOTIVATIONAL, & INSPIRATIONAL PROGRAMS FOR THE REAL ESTATE PROFESSIONAL

152 N Durbin, Ste 306, PO Box 1621, Casper Wyoming 82602

307.234.8653

## UPCOMING CLASSES

### Upcoming Practice Changes

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<b>August 7</b>	Hosts: Steve Willoughby and Kevin Beck	<b>Live Online</b>
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Get your plan ready for the imminent brokerage practice changes.

### Wyoming Brokerage Management

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<b>September 26</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Live Online</b>
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### Required Continuing Education

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<b>August 27-29</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Live Online</b>
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August 27th: Valuation & Finance (am); Inspections and Disclosures (pm)

August 28: Agency & Contracts (8hrs)

August 29th: Overview of Real Estate Law and Wyoming Law & Rules (8hrs)

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<b>September 24-25</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Live Online</b>
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September 24th: Real Estate Risk Management & Technology (am); Title Insurance, Escrow & Closing (pm)

September 25th: Fair Housing & Anti-Trust (am); Valuation & Finance (pm)

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<b>October 9-10</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>
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October 9: Still Talking—best practices in today's market (3 hour elective education) (am); Valuation & Finance (pm)

October 10: Agency & Contracts

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<b>November 6-8</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Cheyenne</b>
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November 6: Title Insurance, Escrow & Closing (am); Fair Housing & Anti-Trust (pm)

November 7: Overview of Real Estate Law and Wyoming Law & Rules (8hrs)

November 8: Valuation & Finance (am); Real Estate Risk Management & Technology (pm)

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<b>December 3-5</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>
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December 3: Inspections & Disclosures (am); Real Estate Risk Management & Technology (pm)

December 4: Overview of Real Estate Law and Wyoming Law & Rules (8hrs)

December 5th: Title Insurance, Escrow & Closing (am); Fair Housing & Anti-Trust (pm)

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<b>December 16-18</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Live Online</b>
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December 16: Agency & Contracts (8hrs)

December 17: Title Insurance, Escrow and Closing (am); Real Estate Risk Management & Technology (pm)

December 18: Inspections and Disclosures (am); Valuation & Finance (pm)

## Pre-License Education

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<b>August 12–21</b> August 12–16: Sales/Broker Course 1 August 17: Wyoming Law August 19–21: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>
<b>September 16–19*</b> September 16: Wyoming Law September 17–19: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Cheyenne</b>
<b>October 14–17*</b> October 14: Wyoming Law October 15–17: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Live Online</b>
<b>November 11–20</b> November 11–15: Sales/Broker Course 1 November 16: Wyoming Law November 18–20: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Cheyenne</b>

*\*Abbreviated Pre-License courses:*

*Student completes Sales/Broker Course 1 online or home study and attends only 4 days in class*