



STEVE WILLOUGHBY SEMINARS

EDUCATIONAL, MOTIVATIONAL, & INSPIRATIONAL PROGRAMS FOR THE REAL ESTATE PROFESSIONAL

152 N Durbin, Ste 306, PO Box 1621, Casper Wyoming 82602

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UPCOMING CLASSES

Wyoming Brokerage Management

September 26 Steve Willoughby and Kevin Beck, Instructors **Live Online**

Required Continuing Education

July 22-24 Steve Willoughby and Kevin Beck, Instructors **Live Online**

July 22nd: Overview of Real Estate Law and Wyoming Law & Rules (8hrs)

July 23rd: Agency & Contracts (8hrs)

July 24th: Real Estate Risk Management & Technology (am); Title Insurance, Escrow and Closing (pm)

August 27-29 Steve Willoughby and Kevin Beck, Instructors **Live Online**

August 27th: Valuation & Finance (am); Inspections and Disclosures (pm)

August 28: Agency & Contracts (8hrs)

August 29th: Overview of Real Estate Law and Wyoming Law & Rules (8hrs)

September 24-25 Steve Willoughby and Kevin Beck, Instructors **Live Online**

September 24th: Real Estate Risk Management & Technology (am); Title Insurance, Escrow & Closing (pm)

September 25th: Fair Housing & Anti-Trust (am); Valuation & Finance (pm)

October 9-10 Steve Willoughby and Kevin Beck, Instructors **Casper**

October 9: Still Talking—best practices in today's market (3 hour elective education) (am); Valuation & Finance (pm)

October 10: Agency & Contracts

November 6-8 Steve Willoughby and Kevin Beck, Instructors **Cheyenne**

November 6: Title Insurance, Escrow & Closing (am); Fair Housing & Anti-Trust (pm)

November 7: Overview of Real Estate Law and Wyoming Law & Rules (8hrs)

November 8: Valuation & Finance (am); Real Estate Risk Management & Technology (pm)

December 3-5 Steve Willoughby and Kevin Beck, Instructors **Casper**

December 3: Inspections & Disclosures (am); Real Estate Risk Management & Technology (pm)

December 4: Overview of Real Estate Law and Wyoming Law & Rules (8hrs)

December 5th: Title Insurance, Escrow & Closing (am); Fair Housing & Anti-Trust (pm)

December 16-18 Steve Willoughby and Kevin Beck, Instructors **Live Online**

December 16: Agency & Contracts (8hrs)

December 17: Title Insurance, Escrow and Closing (am); Real Estate Risk Management & Technology (pm)

December 18: Inspections and Disclosures (am); Valuation & Finance (pm)

Pre-License Education

July 16-19* July 16: Wyoming Law July 17-19: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	Live Online
August 12-21 August 12-16: Sales/Broker Course 1 August 17: Wyoming Law August 19-21: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	Casper
September 9-12* September 9: Wyoming Law September 10-12: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	Cheyenne
October 14-17* October 14: Wyoming Law October 15-17: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	Live Online
November 11-20 November 11-15: Sales/Broker Course 1 November 16: Wyoming Law November 18-20: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	Cheyenne

**Abbreviated Pre-License courses:*

Student completes Sales/Broker Course 1 online or home study and attends only 4 days in class