



# STEVE WILLOUGHBY SEMINARS

EDUCATIONAL, MOTIVATIONAL, & INSPIRATIONAL PROGRAMS FOR THE REAL ESTATE PROFESSIONAL

## UPCOMING CLASSES

### Wyoming Brokerage Management

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<b>June 18</b>	Steve Willoughby, Instructor	<b>Live Online</b>
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### Required Continuing Education

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<b>June 19</b>	Kevin Beck, Instructor	<b>Live Online</b>
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Fair Housing & Anti-Trust (am); Valuation & Finance (pm)

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<b>September 9-10</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>
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September 9: Still Talking—best practices in today's market (3 hour elective education) (am); Valuation & Finance (pm)  
Sept. 10: Agency & Contracts

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<b>November 6-8</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Cheyenne</b>
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November 6: Title Insurance, Escrow & Closing (am); Fair Housing & Anti-Trust (pm)  
November 7: Overview of Real Estate Law and Wyoming Law & Rules (8hrs)  
November 8: Valuation & Finance (am); Real Estate Risk Management & Technology (pm)

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<b>December 3-5</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>
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December 3: Inspections & Disclosures (am); Real Estate Risk Management & Technology (pm)  
December 4: Overview of Real Estate Law and Wyoming Law & Rules (8hrs)  
December 5th: Title Insurance, Escrow & Closing (am); Fair Housing & Anti-Trust (pm)

**Live Online**

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<b>December 16-18</b>	Steve Willoughby and Kevin Beck, Instructors	
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December 16: Agency & Contracts (8hrs)  
December 17: Title Insurance, Escrow and Closing (am); Real Estate Risk Management & Technology (pm)  
December 18: Inspections and Disclosures (am); Valuation & Finance (pm)

### Pre-License Education

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<b>June 11-14*</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>
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June 11: Wyoming Law  
June 12-14: Sales/Broker Course 2

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<b>July 16-19*</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Live Online</b>
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July 16: Wyoming Law  
July 17-19: Sales/Broker Course 2

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<b>August 12-21</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>
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August 12-16: Sales/Broker Course 1  
August 17: Wyoming Law  
August 19-21: Sales/Broker Course 2

## Pre-License Education

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<b>September 9-12*</b> September 9: Wyoming Law September 10-12: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Cheyenne</b>
<b>October 14-17*</b> October 14: Wyoming Law October 15-17: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Live Online</b>
<b>November 11-20</b> November 11-15: Sales/Broker Course 1 November 16: Wyoming Law November 18-20: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Cheyenne</b>

**\*Abbreviated Pre-License courses:**

*Student completes Sales/Broker Course 1 online or home study and attends only 4 days in class*