



# STEVE WILLOUGHBY SEMINARS

EDUCATIONAL, MOTIVATIONAL, & INSPIRATIONAL PROGRAMS FOR THE REAL ESTATE PROFESSIONAL

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## UPCOMING CLASSES

### Wyoming Brokerage Management

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**July 18**

**Live Online**

### Required Continuing Education

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**March 29-31**

**Cody**

March 29: Overview of Real Estate Law (8hrs)  
March 30: Agency & Contracts (8hrs)  
March 31: Fair Housing (am), Risk Management & Technology (pm)

**April 11-13**

**Jackson**

*Sponsored by Teton Board of Realtors*

April 11: Agency and Contracts (8hrs)  
April 12: Fair Housing (am), Title Insurance (pm)  
April 13: Overview of Real Estate Law (8hrs)

**May 9-11**

**Cheyenne**

May 9: Overview of Real Estate Law (8hrs)  
May 10: Agency and Contracts (8hrs)  
May 11: Title Insurance (am), Inspection & Disclosure (pm)

**June 6-8**

**Casper**

June 6: Overview of Real Estate Law (8hrs)  
June 7: Agency and Contracts (8hrs)  
June 8: Risk Management & Technology (am), Inspection & Disclosure (pm)

**July 19-20**

**Live Online**

July 19: Valuation and Finance (am), Fair Housing (pm)  
July 20: Inspection & Disclosure (am), Risk Management & Technology (pm)

### Pre-License Education

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**February 20-23\***

Kevin Beck, Instructor

**Cheyenne**

February 20: Wyoming Law  
February 21-23: Sales/Broker Course 2

## Pre-License Education

<b>March 13-22</b> March 13-17: Sales/Broker Course 1 March 18: Wyoming Law March 20-22: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>
<b>April 11-14*</b> April 11: Wyoming Law April 12-14: Sales/Broker Course 2	Kevin Beck, Instructor	<b>Live Online</b>
<b>May 15-24</b> May 15-19: Sales/Broker Course 1 May 21: Wyoming Law May 22-24: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors  <i>Please note: There will be a class on Sunday, May 21st</i>	<b>Cheyenne</b>
<b>June 12-21</b> June 12-16: Sales/Broker Course 1 June 17: Wyoming Law June 19-21: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>
<b>July 10-13*</b> July 10: Wyoming Law July 11-13: Sales/Broker Course 2	Kevin Beck, Instructor	<b>Live Online</b>
<b>August 14-17</b> August 14: Wyoming Law August 15-17: Sales/Broker Course 2	Kevin Beck, Instructor	<b>Cheyenne</b>
<b>September 11-14</b> September 11: Wyoming Law September 12-14: Sales/Broker Course 2	Kevin Beck, Instructor	<b>Live Online</b>
<b>November 6-15</b> November 6-10: Sales/Broker Course 1 November 11: Wyoming Law November 13-15: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>

\*These are Abbreviated Pre-License courses:

Student completes Sales/Broker Course 1 online or home study and attends only 4 days in class.