



# STEVE WILLOUGHBY SEMINARS

EDUCATIONAL, MOTIVATIONAL, & INSPIRATIONAL PROGRAMS FOR THE REAL ESTATE PROFESSIONAL

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## UPCOMING CLASSES

### Wyoming Brokerage Management

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<b>December 8</b>	<b>Casper</b>
<b>December 13</b>	<b>Live online</b>

### Required Continuing Education

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<b>October 25-27</b>	<b>Jackson</b>
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*Sponsored by Teton Board of Realtors*

October 25: Overview of Real Estate Law and Wyoming Law & Rules (8hrs)

October 26: Agency & Contracts (8hrs)

October 27: Real Estate Risk Management & Technology (am); Inspections and Disclosures (pm)

<b>November 16-18</b>	<b>Cheyenne</b>
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November 16: Overview of Real Estate Law and Wyoming Law & Rules (8hrs)

November 17: Agency & Contracts (8hrs)

November 18: Inspections and Disclosures (am) and Real Estate Risk Management & Technology (pm)

<b>December 6-7</b>	<b>Casper</b>
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December 6: Fair Housing & Anti-Trust (am), Real Estate Risk Management & Technology (pm)

December 7: Inspections and Disclosures (am), Title Insurance, Escrow and Closing (pm)

<b>December 14-15, Live Online</b>	<b>Live Online</b>
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December 14: Inspections and Disclosures (am), Valuation & Finance (pm)

December 15: Fair Housing & Anti-Trust (am), Title Insurance, Escrow and Closing (pm)

### Pre-License Education

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<b>November 7-16</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>
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November 7-11: Sales/Broker Course 1

November 12: Wyoming Law

November 14-16: Sales/Broker Course 2

<b>January 9-17</b>	Steve Willoughby and Kevin Beck, Instructors	<b>Live Online</b>
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January 9-13: Sales/Broker Course 1

January 14: Wyoming Law

January 15-17: Sales/Broker Course 2

*Please note: There will be a class on Sunday, January 15th*

## Pre-License Education

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<b>February 20–23*</b> February 20: Wyoming Law February 21–23: Sales/Broker Course 2	Kevin Beck, Instructor	<b>Cheyenne</b>
<b>March 13–22</b> March 13–17: Sales/Broker Course 1 March 18: Wyoming Law March 20–22: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>
<b>April 11–14*</b> April 11: Wyoming Law April 12–14: Sales/Broker Course 2	Kevin Beck, Instructor	<b>Live Online</b>
<b>May 15–24</b> May 15–19: Sales/Broker Course 1 May 21: Wyoming Law May 22–24: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors  <i>Please note: There will be a class on Sunday, May 21st</i>	<b>Cheyenne</b>
<b>June 12–21</b> June 12–16: Sales/Broker Course 1 June 17: Wyoming Law June 19–21: Sales/Broker Course 2	Steve Willoughby and Kevin Beck, Instructors	<b>Casper</b>

\*These are Abbreviated Pre-License courses:  
Student completes Sales/Broker Course 1 online or home study and attends only 4 days in class.